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Message Text

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16
ACTION NEA-13

INFO OCT-01 ISO-00 EB-11 CIAE-00 DODE-00 PM-07 H-03 INR-10

L-03 NSAE-00 NSC-10 PA-04 RSC-01 PRS-01 SPC-03 SS-20

USIA-15 SAM-01 IO-14 AID-20 TRSE-00 DRC-01 OMB-01

MC-02 AF-10 /151 W
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R 030638Z FEB 74
FM AMEMBASSY AMMAN
TO SECSTATE WASHDC 0562
INFO USDOC WASHDC
AMEMBASSY BEIRUT

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E.O. 11652: N/A
TAGS: BFOL, JO
SUBJ: ROYAL JORDANIAN PLANS FOR INCREASING INVENTORY

REF: AMMAN 6729

BEIRUT FOR RCAA

1. DIRECTOR, ROYAL JORDANIAN AIRLINES, (ALIA) ALI GHANDOUR ADVISES THAT, OTHER THAN OFFER FROM WORLD AIRWAYS, INC., OAKLAND, CALIF, ALIA HAS RECEIVED NO OFFERS FOR USED 707-320C. WORLD AIRWAYS HAS TWO 707-320C'S PRESENTLY UNDER LEASE TO PAKISTAN INTERNATIONAL AIRWAYS (PIA), AND ALIA IS SENDING PERSONNEL PAKISTAN INVESTIGATE SUITABILITY FOR PURCHASE ONE OF THESE AIRCRAFT.

2. CONCURRENTLY, ALIA SIGNED AGREEMENT WITH BOEING AIR-CRAFT IN JULY 1973 FOR PURCHASE TWO 727-200 ADVANCED AIRCRAFT. DURING NEGOTIATIONS, ALIA INCLUDED IN CONTRACT OPTION FOR PURCHASE THIRD 727. GHANDOUR INDICATES THAT HE INTENDS EXERCISE OPTION FOR THIRD 727. HE
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CLAIMS THAT HE MUST EXERCISE OPTION PRIOR END

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1974 IN ORDER AVOID 10 PERCENT INCREASE IN PRICE SCHEDULED FOR 1975.

3. GHANDOUR MUST OBTAIN APPROVAL ALIA BOARD OF DIRECTORS FOR PURCHASE ADDITIONAL 727, BUT HE OPTIMISTIC THAT APPROVAL FORTHCOMING. HE WILL REQUEST DELIVERY AROUND END DECEMBER, 1974. (DELIVERY INITIAL TWO 727'S SCHEDULED FOR JULY AND AUGUST 1974.)

4. ALIA HAS MANAGED TO OFFLOAD ANOTHER CARAVELLE 10-R. SECOND OF THREE CARAVELLES IN INVENTORY SOLD RECENTLY TO AIR AFRIQUE FOR APPROXIMATELY JD 1.2 MILLION. ALIA HAS ONLY ONE CARAVELLE REMAINING, AND SOON THIS AIRCRAFT ALSO MAY BE DISPOSED OF. ALIA FLEET NOT INCLUDES ONE 707-320C, TWO 720-030B'S, AND ONE CARAVELLE 10R. IF ALI GHANDOUR'S PLANS ACHIEVED, BY END 1974, ALIA INVENTORY COULD INCLUDE TWO 707-320C'S, TWO 720B'S, AND THREE 727'S.

5. COMMENT: NO COMMENT. SUGGEST EXIM BE ADVISED ALIA PLANS. GHANDOUR WILL BE IN U.S. SHORTLY FOR DISCUSSIONS WITH VARIOUS OFFICIALS AND CONCERNS. DURING VISIT, HE IS TO BE GUEST SPEAKER AT UNKNOWN CONVENTION. BY SOME COINCIDENCE, GHANDOUR'S VISIT WILL COINCIDE WITH VISIT OF KING HUSSEIN TO U.S. GRAHAM

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